

# Sangeet Verma

Chief Technology Officer | Founder CTO | Scale & Turnaround Leader

Build and scale engineering organizations that ship fast, stay reliable under Indian scale constraints, and directly compound revenue — while keeping burn, risk, and people problems under control.

CTO with 10+ years building and leading technology organizations across Seed → Series B → Acquisition stages. Founder and hired CTO experience across fintech, marketplaces, and consumer platforms. Proven track record in hiring, scaling, and correcting teams, owning uptime, cost, security, and delivery, and making hard tradeoffs under regulatory and business pressure. Comfortable operating with CEOs, boards, and investors.

Hyderabad, India • [sangeet.verma91@gmail.com](mailto:sangeet.verma91@gmail.com) • +91 7795197646 • [LinkedIn](#)

## EXPERIENCE

Jan 2022 – Present

### Finverv

Co-Founder & Chief Technology Officer

*Stage: Seed → early growth (Antler-backed fintech) | Scope: 15 engineers | Reported to CEO & investors | Owned infra, security, hiring, delivery*

- Built the embedded credit platform from 0 → production, scaling to ₹1Cr ARR under RBI-aligned constraints.
- Hired and built the engineering org from scratch (backend, data, infra), set hiring bar, performance reviews, and exits.
- Designed a pragmatic service-oriented architecture on AWS that scaled without premature complexity; introduced services only when business pressure demanded it.
- Owned reliability and incident response; handled outages, postmortems, and corrective actions personally.

- Led build-vs-buy decisions across payments, KYC, analytics, and ML — optimizing for time-to-market and cost.
- Introduced ML-driven credit scoring where it directly reduced manual ops cost (not as a science project).
- Reduced loan processing TAT by ~80% while keeping infra spend tightly controlled.
- Facilitated INR 500cr in disbursements across 25 clients and 15 financial institutes.

2019 – 2022

## **Spinny**

Senior Product & Technology Leader

*Stage: Hyper-growth marketplace | Scope: 25+ engineers & PMs | Cross-functional ownership*

- Led tech and product execution for supply-side platforms supporting national scale operations.
- Re-architected auction and pricing systems to improve liquidity and throughput, increasing participation by ~40%.
- Introduced computer vision-based automation where it clearly reduced ops load; removed manual bottlenecks instead of layering tools.
- Improved delivery predictability by tightening agile execution and accountability; reduced release cycle time by ~50%.
- Worked closely with business leaders on cost, SLA tradeoffs, and prioritization during growth spikes.

2018 – 2019

## **CarDekho Gaadi Stores**

Head of Product & Engineering

*Stage: Rapid retail expansion | Scope: 45 engineers, designers, PMs | Multi-city operations*

- Scaled engineering and product teams while maintaining operational stability during aggressive expansion.
- Built a unified platform across CRM, dealer ops, and financing — cutting documentation cycles from ~10 days to ~2 days.
- Owned uptime, delivery cadence, and vendor integrations during revenue-critical launches.
- Introduced predictive pricing models to reduce inventory holding time and improve unit economics.

2016 – 2018

## ServX (Acquired by CarDekho) (YC w'18)

Chief Technology Officer

*Stage: Founder-led startup → acquisition | Scope: Founder CTO | End-to-end ownership*

- Co-founded and built the entire tech stack from scratch; shipped fast under extreme ambiguity.
- Delivered mobile-first platform that captured ~75% of bookings digitally.
- Experimented early with IoT and predictive maintenance; scaled only what proved operational value.
- Led platform stability and multi-city expansion through acquisition without major downtime.

## SKILLS

### CTO Competencies (Decision-Level)

---

People & Org (Hiring, Exits, Culture)

Execution (Roadmaps, Prioritization)

Architecture (Pragmatic Distributed Systems)

Business Alignment (Cost Control, Revenue)

Risk & Ops (Uptime, Security)

### Technical Background

---

Backend: Python, Go

Cloud: AWS, GCP, Docker, Kubernetes

Data & ML: PostgreSQL, MongoDB, Redis

CI/CD & IaC

## OPEN SOURCE (SELECTIVE)

### **Linux Kernel**

- Sound driver contribution

### **Django & Falcon**

- Performance and middleware fixes